

# Toolkit for Youth on Adaptation & Leadership



## MODULE 7

DESIGNING AND IMPLEMENTING  
YOUR ADAPTATION ADVOCACY STRATEGY



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## Acronyms

<b>ASAP</b>	The Adaptation for Smallholder Agriculture Programme
<b>CBA</b>	Community based adaptation
<b>CCA</b>	Climate change adaptation
<b>CIS</b>	Climate Information Services
<b>COP</b>	Conference of the Parties
<b>COY</b>	Conference of Youth
<b>CRA</b>	Community Risk Assessment
<b>DRM</b>	Disaster Risk Management
<b>DRR</b>	Disaster Risk Reduction
<b>EAC</b>	East Africa community
<b>ECOWAS</b>	Economic Community of West African States
<b>GCF</b>	Green Climate Fund
<b>GHGs</b>	Greenhouse gases
<b>IPCC</b>	Intergovernmental Panel on Climate Change
<b>JPA</b>	Joint Principles for Adaptation
<b>LAP</b>	Local Adaptation Plans
<b>LDCF</b>	Least Developed Countries Fund
<b>LLA</b>	Locally Led Adaptation
<b>MDGs</b>	Millennium Development Goals
<b>NAP</b>	National Adaptation Plan
<b>NAPA</b>	National Adaptation Programs of Action
<b>NDC</b>	Nationally determined contribution
<b>NGOs</b>	Non-Governmental Organizations
<b>PPCR</b>	Pilot Program for Climate Resilience
<b>PSP</b>	Participatory Scenario Planning
<b>SCCF</b>	The Special Climate Change Fund
<b>SDG</b>	Sustainable Development Goal
<b>SIDS</b>	Small Islands Developing States
<b>SMART</b>	Specific, Measurable, Achievable, Relevant and Time-bound
<b>UNEP</b>	United Nations Environment Programme
<b>UNFCCC</b>	United Nations Framework Convention on Climate Change

# WELCOME TO THE TOOLKIT FOR YOUTH ON ADAPTATION & LEADERSHIP!

## Who is this toolkit for?

Climate change is reshaping the world young people have inherited and they will bear the costs in the coming decades. However, young people are often excluded from taking on leadership roles and engaging in decision-making activities related to climate change adaptation. This Toolkit for Youth on Adaptation & Leadership equips young people with the knowledge and skills to engage in climate adaptation policy, advocacy and action. This toolkit uses the terms “youth” and “young people” to refer to people between 15 and 35 years old.

## What you will learn

The toolkit covers essential materials and offers practical guidance for how you, as a young person, can take part in adaptation policy processes, lead advocacy campaigns, and approach adaptation with an entrepreneurial mindset. It provides tools for designing and implementing your own climate change adaptation actions so that you can be part of the solution to the climate crisis.



The “Toolkit for Youth on Adaptation & Leadership” is a project under the Global Center on Adaptation Youth Leadership Program, developed by the CARE Climate Justice Center with the financial support of Norad. It came together with input from young people who, like you, are concerned about the impacts of climate change and have faced challenges when advocating and taking adaptation action.

## How to use the toolkit

The toolkit includes eight modules:



### 1 Understanding climate change



### 2 The basics of vulnerability and climate change adaptation



### 3 Vulnerable groups and climate adaptation planning



### 4 Learning from youth-led climate adaptation solutions: African case studies



### 5 Developing soft skills for youth leadership in adaptation



### 6 Engaging in climate adaptation policies: local, national, and international



### 7 Designing and implementing your adaptation advocacy strategy



### 8 Designing your adaptation action

## Each module contains four sections:



**Warm Up** is the place to start. This provides an overview of the module's key concepts, based on the latest research and best practices. It highlights tools you can use to apply what you have learned, and develop your leadership skills.



**Heat Wave** will deepen your understanding. Find links to supporting scientific research, important publications, and tools for exploring and applying key concepts.



**Bright spark** is the place to get inspired. Read case studies, watch videos, and listen to podcasts about young climate leaders to get fired up for your own climate change actions!



**Cool Down** is your last stop. Here, you have space to test your knowledge (with a short quiz) and consider how you can apply what you have learned to your own climate action.

## MODULE 7

# DESIGNING AND IMPLEMENTING YOUR ADAPTATION ADVOCACY STRATEGY



This module demonstrates how to identify policy gaps and design advocacy strategies for climate adaptation that work to fill the gaps. It details an eight-step process for planning and implementing an advocacy strategy. It covers how to identify key target audiences and highlights different tactics advocates can use to influence these audiences.

## What will I learn?

### By the end of the module, you will:

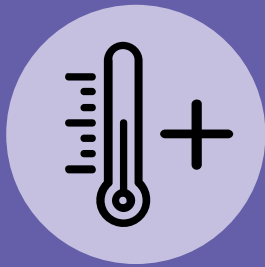
- Have learned how to identify the gaps in adaptation policy and understand the enabling environment you will be working in as an advocate.
- Have learned how to design an advocacy strategy following CARE's eight-step process.
- Be equipped with relevant skills and tools to influence climate change adaptation policies at the local level and participate in their implementation.

## Glossary

Term	Definition	Source
<b>Advocacy</b>	Advocacy is the deliberate process of influencing those who make decisions about developing, changing and implementing policies	<a href="#">CARE international Advocacy Handbook</a>
<b>Goals</b>	Goals are the specification of what an advocacy initiative should accomplish. Goals need to be SMART: specific, measurable, achievable, realistic and time-bound. They should clearly state what will change, who will make that change, by how much, and when. When goals are poorly articulated or ambiguous, it can be difficult to understand what the advocacy initiative is trying to achieve, to maintain focus and to evaluate efforts.	<a href="#">CARE international Advocacy Handbook</a>
<b>Integrated risk management law and policy (IRM) checklist</b>	This checklist can be used as a basis for advocacy strategies aiming to integrate Disaster Risk Reduction, Climate Change Adaptation and Ecosystem Management and Restoration into laws, policies and their implementation on the ground.	<a href="#">CARE Integrated Risk Management</a>
<b>Joint Principles for Adaptation (JPA)</b>	The Joint Principles for Adaptation (JPA) is a statement by civil society organizations from across the world on what they consider to be a benchmark for good adaptation planning and implementation. It is a tool for ensuring that national policies and plans meet the needs and fulfil the rights of the most vulnerable people to adapt to climate change.	<a href="#">CARE Jointed Principles for Adaptation</a>
<b>Objectives</b>	Objectives are specific and measurable targets that must be achieved in order to realize the broader goals. These objectives are concrete and medium-term and provide a clear direction for the organization and individuals in achieving the goal.	<a href="#">CARE international Advocacy Handbook</a>
<b>PESTLE analysis</b>	PESTLE stands for: Political, Economic, Social Technological, Legal and Environmental factors or trends. It is helpful to break down the process of undertaking a context analysis into manageable chunks using a PESTLE analysis. This tool promotes a systematic understanding of the wider environment. It can also help to identify new issues and opportunities on the horizon; to create scenarios; and to develop a coherent vision.	<a href="#">CARE international Advocacy Handbook</a>
<b>Primary targets</b>	Primary targets are the people who have the power to make the changes needed to achieve the advocacy objectives. They are often known as decision-makers. It is vital to know who makes the decisions so as not to waste time or resources targeting the wrong people.	<a href="#">CARE international Advocacy Handbook</a>
<b>Problem tree</b>	Problem Trees is a graphic tool that helps find solutions by mapping out the anatomy of cause and effect around an issue in a similar way to a Mind Map, but with more structure. The policy-related problem or issue is written in the centre of the flip chart and becomes the trunk of the tree. The causes and consequences of the focal problem become the roots. The question of 'why' an issue is a problem needs to be repeatedly asked to find the root cause.	<a href="#">CARE international Advocacy Handbook</a>

Term	Definition	Source
<b>Secondary targets</b>	<p>Secondary targets are individuals or groups who have the potential to influence or persuade the primary target, who may be difficult to reach or persuade directly.</p> <p>Secondary targets could be people to whom the primary target is accountable, advisors, local government officials, media, public opinion, personal contacts, celebrities, or academics. By persuading these secondary targets, the hope is that they can then influence the primary target to change their stance or take a desired action.</p>	<a href="#">CARE international Advocacy Handbook</a>
<b>SMART</b>	<p>SMART stands for specific, measurable, achievable, realistic and time-bound. These indicators can be used for monitoring and evaluation.</p>	<a href="#">CARE international Advocacy Handbook</a>





# Warm Up

## The role of advocacy

**Advocacy** is the “deliberate process of influencing those who make decisions about developing, changing and implementing policies.”<sup>1</sup> Influencing those who hold power involves both direct and indirect advocacy, which can be coordinated for effectiveness.

**Direct advocacy** relates to lobbying, litigation and activism, while **indirect advocacy** relates to educating those you aim to influence and organizing action. Most advocacy falls into one or more of the five approaches shown in Figure 1.



Advocacy can be external, such as when a civil society organization tries to influence the government or private companies. It can also be internal. Internal advocacy occurs within an organization or institution. It aims to build organizational and political support for changes in policies, services, funding, or priorities that will benefit staff, the organization, consumers, or the wider community. For example, local governments could advocate to national authorities for more climate adaptation funding.

### Developing your advocacy strategy: a step-by-step approach

For any advocacy to be successful you need a clear strategy. This is a plan that will take you from first identifying what issue, or issues, you want to do advocacy on, through defining your goals and understanding who you need to influence to achieve them, to evaluating how successful your advocacy has been.

There is a tendency in advocacy to jump straight in, organizing demonstrations, writing to the media and generating a social media storm around climate issues. But unless you do your homework and devise a sound strategy, you can end up wasting a lot of time and effort. Ultimately, the success of your advocacy rests on the strength of your strategy.

Let's look at what to do at each stage of the strategy process.

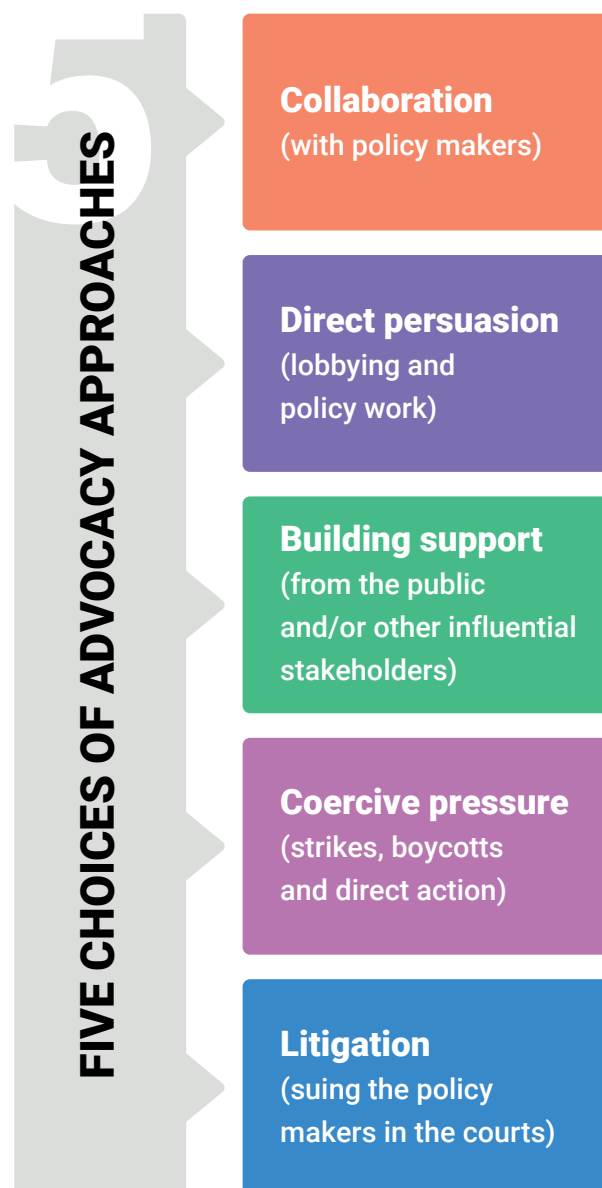


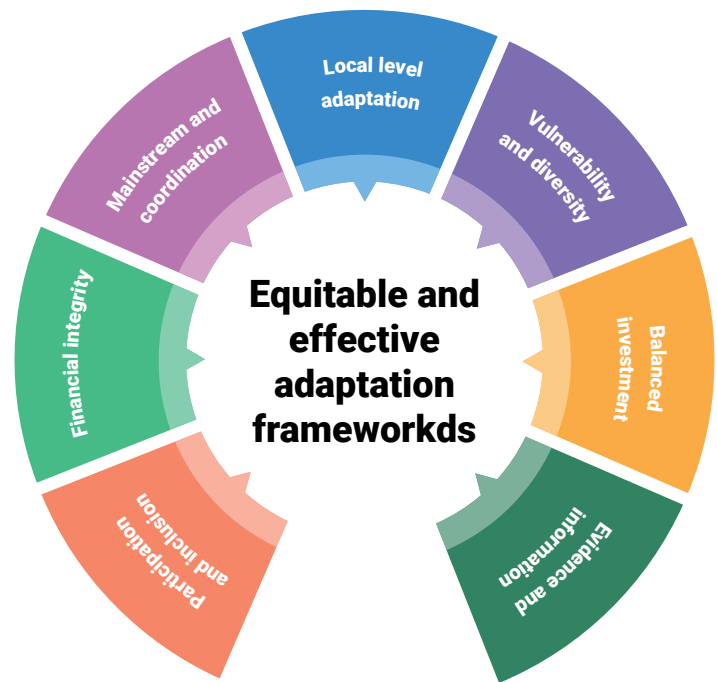
Figure 1: Five choices of advocacy approaches. Source: Southern Voices, 2014.<sup>2</sup>

### Analyze policy and identify the gaps

Doing a **policy analysis** is a crucial first step. It will help you identify the gaps in adaptation policy and define what needs to change (the issue you will aim to influence). It will also inform your understanding of the enabling environment – the political, social and economic conditions you are operating in.

### A critical tool for policy analysis: the Joint Principles for Adaptation

The Joint Principles for Action (JPA) are a benchmark for good adaptation planning and implementation.<sup>3</sup>



**Figure 2:** Joint Principles for Adaptation.  
Source: Southern Voices, 2015.<sup>4</sup>

According to the JPA, climate change adaptation policies are more equitable and effective when they follow seven principles (figure 2):

- Adaptation policies and plans are participatory and inclusive.
- Funds for adaptation are used efficiently and managed transparently with integrity.
- All government sectors and levels of administration have defined responsibilities and appropriate resources to fulfil them.
- Local adaptation plans are developed through approaches that build the resilience of communities and ecosystems.
- The resilience of groups who are most vulnerable to climate change is promoted.
- There is appropriate investment in building skills and capacities for adaptation, as well as in physical infrastructure.
- Plans and policies respond to evidence of the current and future impacts of climate change.

You can use the JPA to analyze existing policies and plans to see where they fall short and then define focus areas for advocacy. There is a [JPA assessment tool](#) you can use to produce a scorecard for how policies measure up to the principles.

## Plan your advocacy strategy

Once you've identified gaps in policy, it's time to home in on your advocacy issues and plan your strategy. CARE's eight-step guide (Figure 3) guides you through how to plan (steps 1-6), implement (step 7) and evaluate (step 8) your advocacy strategy. We'll go through each step below. (For full details on every step, see [The CARE International Advocacy Handbook](#)<sup>5</sup>).



**Figure 3:** CARE's eight-step advocacy planning and implementation cycle. Source: CARE,2014<sup>6</sup>

## Step 1: Identify a relevant advocacy issue or problem

Here, you should ask: What is the adaptation problem we need to solve? Knowing what your problem is will help uncover some of its root causes and potential solutions.

When selecting advocacy issues ensure they meet the following criteria:

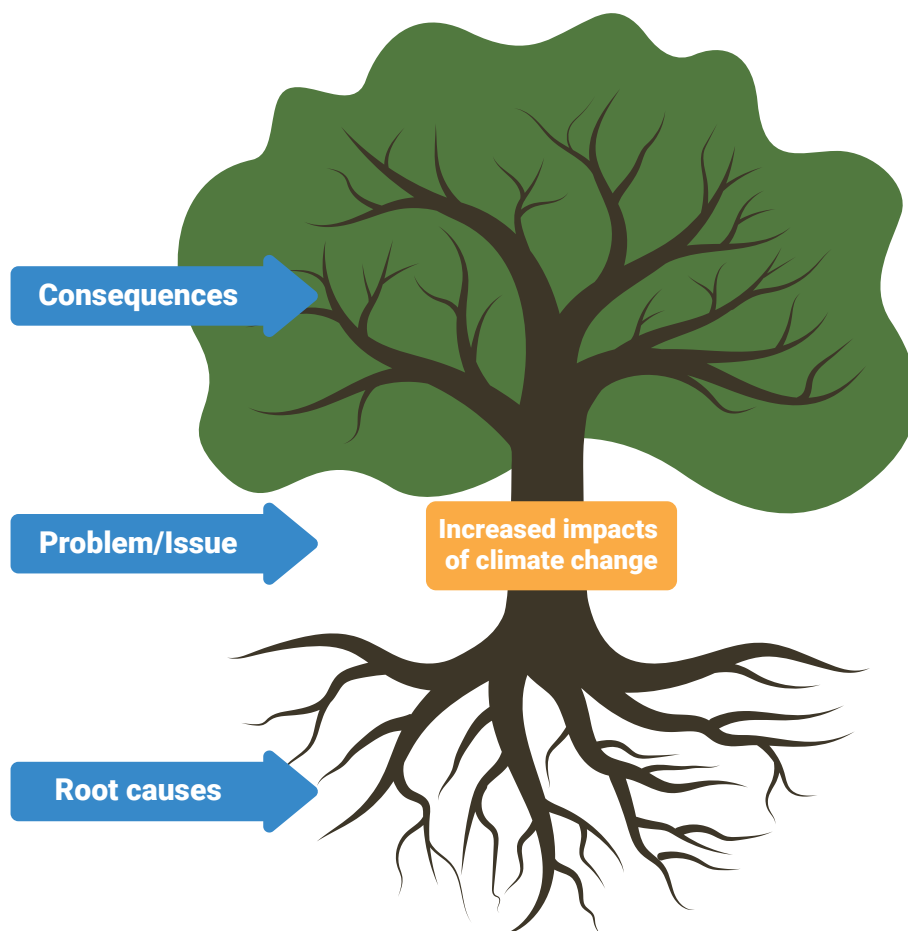
- The issue should be related to a **certain norm, policy or practice**. For example: an ineffective or non-existent law around climate change adaptation.
- The issue should be a **genuine concern** for those involved. There should be evidence to support your reasoning for why things need to change.
- The issue needs to be **real**.

## Use a problem tree

**Problem tree analysis** identifies the **root causes** and **consequences** of an issue. It is often done as a participatory exercise. A problem tree helps you identify solutions to a problem and express these as goals for change.

### Steps for developing a problem tree:

- 1 Identify the advocacy issue or problem. This is represented by the tree's trunk. In the example in Figure 4, the impacts of climate change for people living in climate hotspots is the problem/issue.



**Figure 4:** Problem tree with main advocacy issue/problem identified.

- 2 Identify the root causes of the problem. Write these on the root of the tree. Some root causes can then be unpacked to show what contributes to the root causes. In Figure 5-1, the root cause 'crops and livestock are not resilient to climate change' can be broken down to include contributing factors, such as 'climate-smart agriculture practices (e.g., tolerant seeds) are not being used' and 'no risk insurance on crops/ livestock.'

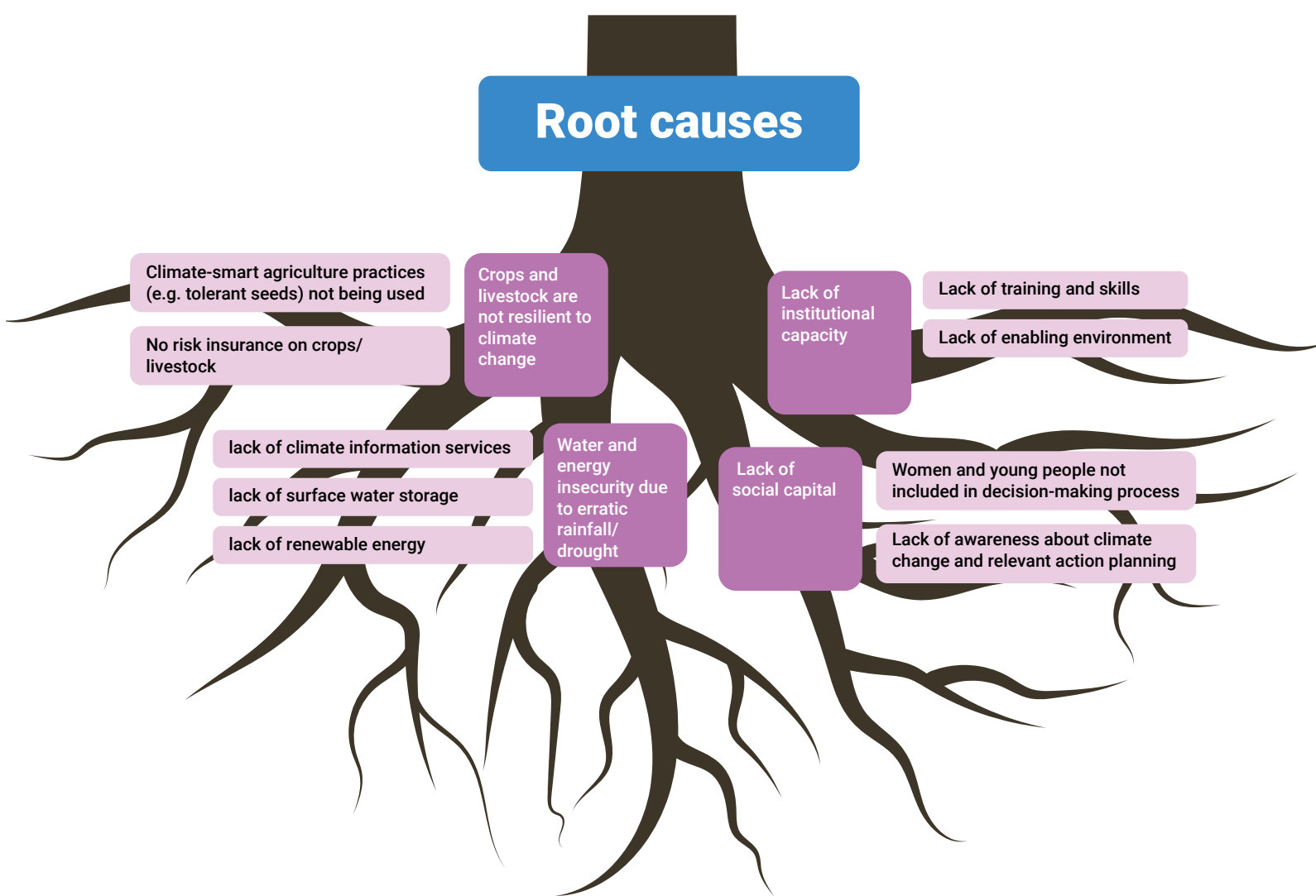


Figure 5-1: Problem tree with root causes

- 3 The final step is to identify the consequences of the problem/issue and write them as the branches of the tree. Again, these consequences can be unpacked to show what results from them. In Figure 5-2, the consequence 'low crop yield' leads to issues like 'loss of jobs' and 'economic losses.'

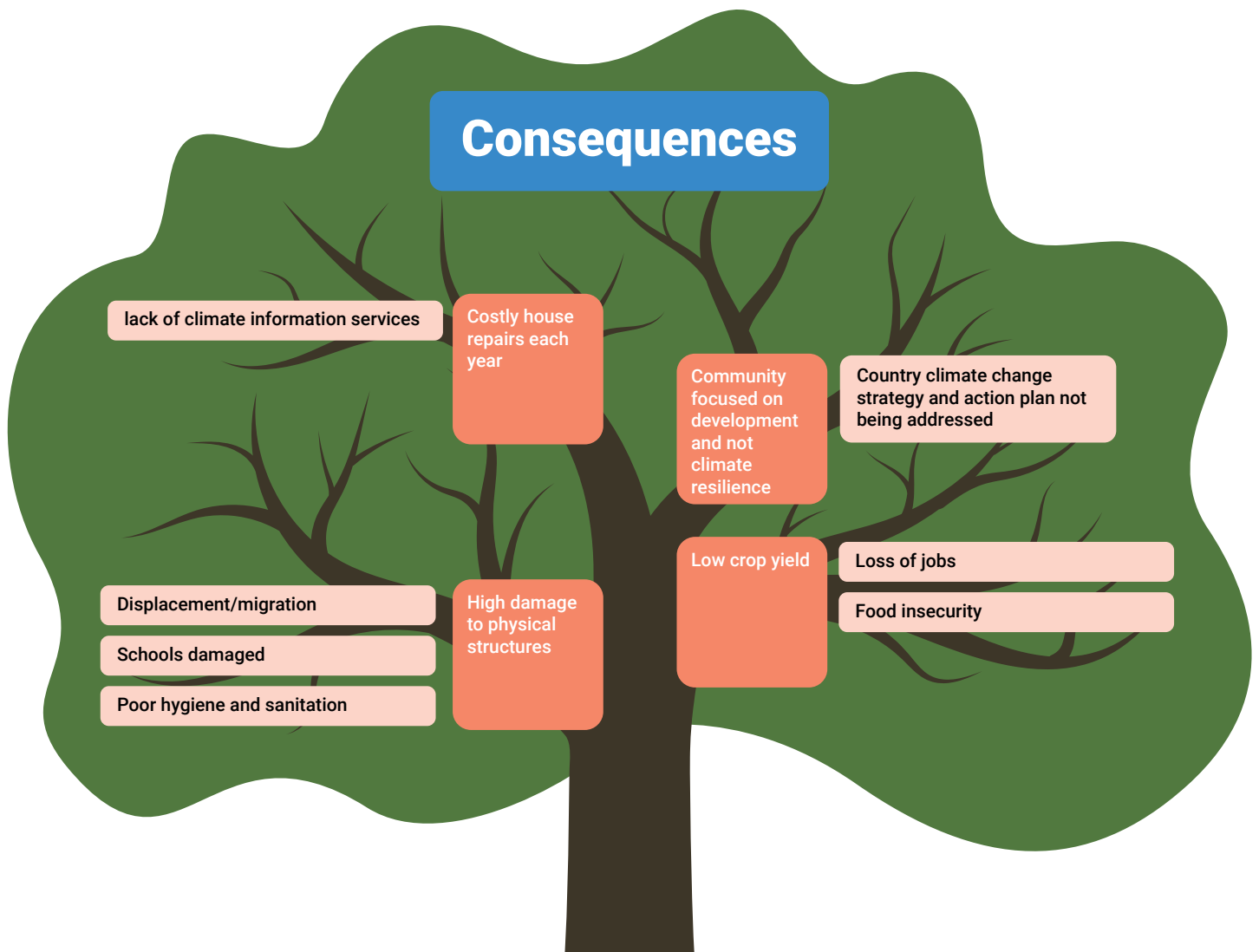


Figure 5-1: Problem tree with consequences.

## Step 2: Understand the broader context surrounding your advocacy initiative

This step involves identifying what is relevant and achievable within the circumstances in your country.

This can be done with a **PESTLE analysis**. PESTLE stands for: **P**olitical, **E**conomic, **S**ocial **T**echnological, **L**egal and **E**nvironmental factors or trends. This tool helps you identify new issues and opportunities, create scenarios, and develop a coherent vision for your advocacy objectives.

### Questions to ask in a PESTLE analysis

- What are the relevant **political factors** and trends in the country? (including the government, legislature, control/lack of control over the judiciary, as well as other political movements and pressure groups)?
- What are the **economic factors** and trends in the country (including where the government gets its money, the main private sector employers, income distribution and levels of poverty)?
- What are the relevant **social factors** and trends in the country (including demographic information, education and health statistics, employment rates, land ownership, media freedom, religious affiliations of different parts of society)?
- What are the **technological factors** and trends in the country (including information technology, infrastructure, access to telecommunications and broadcast media)?
- What are the legal factors and constraints that are relevant to the advocacy work?
- What are the major **environmental trends** in the country (including deforestation, pollution, drought/flooding, agriculture)?

**TIP:** For more detail about the questions to ask for each category, see [The CARE international Advocacy Handbook](#)



## How to do the PESTLE analysis

- List the external factors which could affect the causes or consequences of the problem/ issue you've identified, using PESTLE categories.
- Identify which of these may be most significant – either as opportunities or threats. Think about how they affect people of different genders.
- Agree on five key trends that are most important for the issue.
- Do further research on these five if needed.

It is helpful to represent your PESTLE analysis in **two columns**, itemizing the positive and negative factors your strategy needs to contend with. Table 1 can serve as a template. It includes examples of positive and negative factors.

**Table 1:** Template and examples of positive and negative factors based on PESTLE analysis.

	POSITIVE FACTORS	NEGATIVE FACTORS
<b>Political</b>	Existing political champions who support the issue	Lack of communication between local, provincial and national level government
<b>Economic</b>		Lack of funding to implement the change
<b>Social</b>	Appreciation of education in the culture	
<b>Technological</b>		Lack of access to telecommunication infrastructure makes it difficult to reach vulnerable groups
<b>Legal</b>	Strong policies in place (even though they may not be enforced)	
<b>Environmental</b>	Strong environmental laws	

### Step 3: Define your advocacy goals and objectives

Here, the question is: What must change? This high-level thinking will help you define your goals. Once you have identified your goals, you can then flesh out the specific objectives that support them.

- A **goal** defines what policies need to be created, changed or enacted and what impact they will have on climate change adaptation. A goal should be as specific as possible, highlighting who needs to make the policy change and when.
- An **objective** defines what needs to happen to achieve this goal. You will likely have multiple objectives for each goal.

**TIP:** Download this advocacy strategy template and use it to define your goals, objectives and tactics.

### BOX 1: EXAMPLE OF A CLIMATE CHANGE ADAPTATION ADVOCACY GOAL WITH SUPPORTING OBJECTIVES

After doing your policy analysis, you might have identified that your national government does not have a National Adaptation Programme of Action (NAPA) in place. Knowing that a NAPA is vital to guide adaptation policy, you may then decide that you want to advocate for the government to develop a NAPA.

Your **goal** could be:

- By 2026, the Ministry of Environment will have submitted a NAPA, that has been developed in collaboration with civil society and youth organizations, to the UNFCCC.

Your **objectives** could be:

- By the end of 2023, the Ministry of Environment has agreed to develop a NAPA.
- By the end of 2024, the Ministry of Environment has conducted dialogues with civil society and youth organizations working on climate change adaptation issues to inform the adaptation priorities listed in the NAPA.
- By the end of 2025, the Ministry of Environment has invited civil society and youth climate advocates to review the NAPA, and share inputs for improvement, before submitting the final version.

## **Make sure your goals and objectives are SMART**

When defining your goals and objectives, it pays to be specific. Aim for goals and objectives that are **SMART**. This means they are **S**pecific, **M**easurable, **A**chievable, **R**elevant and **T**ime-bound.

In the real world, it may not be possible to meet all the SMART criteria. Your goals and objectives might have just some of the main elements. So, it may be more realistic to see SMART goals as something to work towards rather than a hard-and-fast rule.

Your analysis with the problem tree, and understanding of the broader policy context from your PESTLE analysis, will help you define your SMART goals and objectives.

Once you have clarified your goals and objectives you can test them against what is known as a **Theory of Change**. This is a testable hypothesis used to guide decision making and action during the development and execution of an advocacy strategy. It explains the process of change and helps you evaluate whether your advocacy actions are leading to the expected outcomes.

### **BOX 2: EXAMPLE OF A THEORY OF CHANGE**

A Theory of Change is typically expressed in the format: "If X ... then Y ... because ..."

**IF** youth organizations are empowered to engage in analysis and decision-making to inform climate change adaptation

**THEN** government will adopt better climate resilience and adaptation practices

**BECAUSE** youth organizations will hold government accountable and input on adaptation policy processes.

#### Step 4: Identify who you need to persuade to make the change

The question you need to ask is: Who has the power to make the change I want to see?

As with your goals, here it pays to be specific. Identify the specific individuals in positions of power you need to engage with. For example, you wouldn't target the Ministry of Environment as a whole, since it's too big. Rather, you would identify people in the Ministry, such as the Minister, her policy director, or a director within her department. Identify these people by name.

When deciding who to engage, specify your primary and secondary targets.

- **Primary targets are decision-makers:** people who have the power to make the change, such as politicians, government officials, community leaders and individuals in the private sector.
- **Secondary targets are power-holders:** people who have influence over the primary target, such as a Minister's advisors, constituents, celebrities, academics, local government and the media. Where primary targets are difficult to reach, you may be able to access them through these secondary targets.

Also, consider how you can best reach these people.



Policy review meeting in Uganda. Credit: CGIAR Climate/Elisabeth Van de Grift.

## **Step 5: Craft your policy asks and key messages**

**Policy asks** are the specific, real-world actions that you want your targets to take to achieve your advocacy goal(s).

**Key messages** are the main points you make about your advocacy issues. They include key information and arguments to persuade your targets to act.

Whether your advocacy audiences are policymakers, political elites, the business community, international agencies or members of the public, you must be clear what message you want to get across about climate change adaptation.

To be effective, your policy asks and key messages need to:

- Be effective and credible.
- Consider people's current understanding and attitudes around your advocacy issue.
- Be targeted, precise and straight to the point.
- Lead to the acceptance of taking meaningful action to implement adaptation solutions.

## **Step 6: Identify resources for your advocacy strategy**

Before developing a budget and action plan for advocacy work, it is essential to make a realistic assessment of existing resources and identify potential sources of funding to support the work. It is helpful at this stage to identify possible donors and/or funding opportunities to finance your advocacy project. Here, you could draw up a list of potential donors to approach for funding.

## **Implement your advocacy strategy**

Once you've planned out what you will do and know who you will engage to advocate for change, it's time to go out and do your advocacy, using the tactics you think will be most effective.

## **Step 7: Implement your advocacy tactics**

You might feel like you want to just jump in and start creating things like videos, writing press releases and starting petitions. But doing this without a clear strategy is not a good use of your time and energy. Make sure that each tactic clearly supports your goal(s) and your strategy for reaching the people you aim to influence. Choose the appropriate tactics based on their cost, level of risk and chances of success in the existing political environment.

While it's important to decide on an initial set of tactics to help you achieve your goal(s), you will need to remain flexible. It's important to seize opportunities that may emerge (around political processes, or media opportunities, for example), even if it means changing your original plan.

Common tactics include:

- A well-written **op-ed** (an opinion piece for a newspaper, magazine, or online publication) can hold government accountable, questioning whether it is doing everything it should do, or has agreed to do. Op-eds can help influence members of the public to support your cause.
- Well-researched **reports** are a great way to present evidence that supports your policy demands.
- **Policy briefs** can be used for lobbying and inputting on key policy decisions.
- You can use **social media** to raise awareness. Successful social media campaigns can show government that others are paying attention.
- **Petitions** show parliamentarians that there are others who support of your demands.

### BOX 3: TACTICS YOU COULD USE IN YOUR COMMUNITY<sup>7</sup>

- **Send letters to your local representatives** and politicians highlighting your, or your group's, stance on key climate adaptation issues. What groups are represented in decision making? Is this a fair representation of your region? What is your local government doing about the climate crisis?
- **Design and put up posters** in your neighborhood to get people talking about the adaptation issue you are advocating about.
- **Write a press release and communicate with local media** about the climate adaptation work you are doing. Let them know your core aims in a simple straightforward way.
- **Hand out flyers** or post letters through people's doors.
- **Set up an information desk at local events** to share information about adaptation and your advocacy around key issues.
- **Start an online advocacy campaign** with a hashtag or images about climate adaptation (see the Heatwave section for ideas on using TikTok).
- **Stage a rally or public protest** in a place where you will get a lot of attention. (Note: only if it is safe to do so in your country context).

**IMPORTANT:** Know your rights and keep yourself safe! In many countries the right to free assembly is limited in certain circumstances. Make sure you have read up on your rights before engaging in more high-risk forms of advocacy such as protesting.

## **BOX 4: CONSIDER HOW PEOPLE WILL REACT TO YOUR CALL FOR CHANGE WITH THE 5 CS OF CHANGE**

According to [research](#) by The Management Centre Learning, there are five main reactions to change. Use these “five Cs” to reflect on how people will react to your call for change. You need to be prepared and plan an approach for each of them.

### **C**hampions

Perhaps 5–10% of the total. These are people who are prepared to stick their necks out, run with an idea, and own what happens. You need to treat champions cautiously since they generally champion everything. Their enthusiasm could give you a false impression of how everyone else is feeling.

### **C**hasers

Roughly 15–20% of the total. Chasers don't immediately respond positively to your proposal for change. At the end of a briefing, they look around to see who's signed up. They want to discuss your idea with others before forming a judgment and will generally look to a key opinion maker or “trigger” person for guidance.

### **C**onverts

About 30–50% of the total. Converts are the biggest single group in your change audience. They listen in silence to the proposed change and don't ask questions. Converts want solid evidence in favour of the change in order to come on board.

### **C**hallengers

15–20% of the total. They ask difficult questions initially and then ... continue to do so. Their approach is to confront and be awkward because they have a strong stake in the outcome. Take this as an opportunity to be rigorous in your thinking and address issues that others may have, even before they come up.

### **C**hange-phobics

Roughly 5–10% of the total. They will never be convinced. They can slow down or even derail change. They cause dissent and are essentially immovable. When you engage in advocacy for change consider how you might deal with the 5Cs.

## Evaluate your strategy

So, you've gone out and done your advocacy. Using appropriate tactics, you engaged with your primary and secondary targets with the aim of influencing them to make change. But how can you know if you have really achieved your goals? Or if your strategy is actually working?

That's where the crucial step of evaluation comes in. Evaluating your strategy allows you to document your wins, highlight where you could have taken a different approach, and gives you a chance to redesign and plan new advocacy strategies.

### Step 8: Monitor and evaluate progress

Effective monitoring and evaluation require careful planning. It is vital to establish what information is necessary for tracking progress, and how it can be obtained, before the strategy is implemented.

Make sure you assign time for periodic reviews to adjust your strategy and tactics and update your monitoring and evaluation systems accordingly. No matter how much preparation goes into your strategy, advocacy initiatives rarely follow a set plan and anticipated timelines. It is important to acknowledge this by incorporating moments for reflection and learning. Develop a learning plan or timeline for sessions that review the data your team has collected and reflect on lessons learned and changes that need to be made.<sup>9</sup>

### Assess whether you achieved your goals and objectives

When you defined your goals and objectives (in Step 3), you will have set timeframes for achieving these. Some of these might have a long-term horizon. But it's good to frequently assess which of your goals and objectives you have met, using appropriate milestones.

#### Questions to ask include:

- Which of my goals and objectives have I fully met?
- Which of my goals and objectives have I partially met?
- Which of my goals and objectives have I failed to meet?

### Assess your target audience

When evaluating your advocacy strategy, it's important to assess what impacts it has had on the people you targeted and look to see if there are new targets to engage.

#### Questions to ask include:

- Were the people originally identified as key targets the right ones for effecting change?
- Have any of them changed over time? How?
- Have you encountered new stakeholders who need to be factored in?
- Have you learned anything new about your key target audiences?



### **Adapt your tactics**

Based on your understanding of how effective you have been at reaching your goals, and what you know about your target audiences, you can then review your tactics along with your Theory of Change.

#### **Questions to ask include:**

- Are your tactics appropriate for your primary and secondary targets, given what you know about how they have responded to them?
- Do you still think your tactics will lead to your planned outcomes? Do your assumptions still make sense?
- How might you adapt your tactics, or try something new, to be more effective in your advocacy?



# Heat Wave

## Climate change advocacy tools and tactics

**EXPLORE** Youth Leadership in Climate Policy: Turning knowledge and skills into action for climate empowerment, a workbook and facilitator's guide by Plan International. It includes problem tree worksheets and gives ideas on how to connect with stakeholders, including tips on messaging and useful tactics.

**READ** the Climate Justice Toolkit for Youth for ideas on advocacy methods (see page 15).

**READ** the UNDP's Aiming Higher: Elevating Meaningful Youth Engagement for Climate Action, especially pages 19–26 which provide a framework for meaningful youth participation in climate action.

**READ** Gender and Climate Change Advocacy Strategy for inspiration on designing a strategy that advocates for gender responsive climate change adaptation policies. This 25-page strategy has been developed by the Gender and Climate Change Working Group in Kenya.

## Planning campaigns

**EXPLORE** this online course from CARE, The Basics of Advocacy Strategy Design. Dig a little deeper into the first three steps in the advocacy planning and implementation cycle.

**READ** The CARE International Advocacy Handbook, (also available in French). This manual provides guidance on how to plan and implement advocacy strategies and actions and presents different advocacy tools that can be used. The Handbook features a wide variety of CARE's advocacy initiatives along with several climate change advocacy initiatives.

**READ** the Southern Voices Climate Change Advocacy Toolkits, a handy resource for the different steps to develop and implement an advocacy strategy.

**READ** Plan International's Youth Toolkit to learn how to design a campaign. It provides tips on how to design and analyze campaigns using PESTLE, problem tree analysis and a systems mapping tool.

**READ** UNICEF's [Prepare to Act](#) booklet, which has many useful tips on how to engage with influencing policies and tactics to use in advocacy.

**READ** Oxfam's [Quick Guide to Power Analysis](#). This brief article discusses how unequal power relations manifest themselves and why having a more complete understanding of the power relations at play helps you identify appropriate strategies and entry points for programs.

**READ** the journal article [Using evidence to influence policy: Oxfam's experience](#), which combines insights from policy studies with specific case studies of Oxfam campaigns. It describes different ways to promote the uptake of research evidence in policy.

## Organizing public events

**READ** [Youth participation in events by Contextual Safeguarding](#), which highlights the things you should keep in mind when inviting other young people to a public event.

**READ** this [planning guide on how to hold a youth summit](#), a step-by-step outline for what to do when planning a public youth summit.

## Policy analysis

**EXPLORE** the [Joint Principles for Adaptation \(JPA\) assessment tool](#) and use it to analyze adaptation policies.

**LEARN** about the [Integrated Risk Management \(IRM\) Law and Policy Checklist](#), developed by the Partners for Resilience (PfR) Programme. It will help you identify areas for improvement within current legislation, policies and implementation.

**WATCH** [this video](#) (6:25) to learn more about the Integrated Risk Management (IRM) Policy checklist. Your analysis can be used as a basis for climate change adaptation advocacy strategies.

## Theory of Change

**LEARN** about how to define a Theory of Change with [these slides](#) from CARE.

## Monitoring, evaluation and learning resources for advocacy

**READ** Power Tool: Developing a low-cost, low-tech Advocacy MEL (Monitoring, Evaluation, and Learning) System ([English](#), [French](#)) by CARE. This consists of multiple tools for developing a simple system to measure and track progress on your advocacy goals.

**READ** [Monitoring and Evaluation for Advocacy and Influencing](#). This guide provides options to choose from, depending on who you are trying to influence, how you aim to influence, how you want to capture the effects of your advocacy effort, and what resources you have to achieve this.

**EXPLORE** the Advocacy Tracker and Advocacy and Influencing Impact Reporting Tool (AIIR Tool) ([English](#), [Arabic](#)). Advocacy Tracker focuses on documenting small or intermediate achievements throughout the advocacy process. The AIIR Tool is an easy template for documenting and communicating an advocacy win. It can be incorporated into existing MEL systems.



# Bright Spark

## Case study

### **Raising awareness in Turkana County and empowering Kenya's young people to take part in climate advocacy: Ekai Nabenyo**

Ekai Nabenyo is from Lorengelup, a small community in Turkana County, Northern Kenya, a dry and arid region. In this pastoralist community, people's livelihoods depend on livestock. Ekai took an interest in climate change when studying climate law at university. He noticed that the indigenous community members, despite being severely impacted by the effects of climate change, were not part of the discussions around climate impacts and responses.

In 2012, he started the Lorengelup Community Development Initiative. The organization focused on raising awareness about climate change and other development issues in the community.

Ekai faced many challenges. For one, there was no existing platform for young people to participate in climate policy processes and Ekai struggled to gain access to decision-making processes. However, he persevered and his work on climate change awareness gained international attention. He was sponsored to attend COP21 to share his story with the rest of the world.

Ekai has since expanded his work and changed the name of the organization to Article 43, which operates across Kenya and has reached more than 20,000 community members. (Read the full case study in the [Youth Climate Advocacy Special Report](#) from the South African Institute of International Affairs).

## **Policy briefs by youth organizations**

**READ** [The African Youth and Climate Change Policy Brief](#) developed by The Youth Café (TYC), a non-profit, pan-African "youth-led and youth-serving" organization headquartered in Nairobi, Kenya. The brief highlights the challenges African young people face in participating in climate change matters and provides recommendations on how global and national leaders can address these challenges.

**READ** [A Regional Perspective: Youth Voices on Climate Action & Recovery](#). This brief,

developed by Green Africa Youth Organization, elevates the voices and ideas of youth across the Global South based on evidence-based, participatory workshops.

**READ** this [Policy brief by Zimbabwean youth in the Nationally Determined Contributions \(NDCs\) enhancement process](#). It highlights how the revised NDCs can address young people's concerns about climate change.

## Inspiring examples of young advocates from across Africa

**WATCH** this video featuring [Nkosilathi Nyathi \(1:42\)](#), a young changemaker from Zimbabwe. He uses his public speaking skills to speak about how he is experiencing climate change. He attended COP25 where he had conversations with a range of people and presented at the High-Level Political Forum, where the Declaration on Children, Youth and Climate Action was signed.

**WATCH** this video featuring [Davidzo Chizhengeni \(4:40\)](#), who works as a small-scale farmer and is the founder of [KVD Consultancy](#) based in Zimbabwe. Davidzo invests his knowledge on farming to improve the livestock industry in his country and advocates for better farming practices.

**WATCH** this feature about [African Youth from Kenya and Uganda who are using art to engage in advocacy on climate change \(3:24\)](#). They use songs, visual art and games, which all involve creativity, storytelling and visual tools to communicate about the causes and effects of climate change and to propose solutions to these problems.

## Polish your writing skills

**WATCH** the video by [Future Learn \(3:30\)](#) for useful tips on academic writing.

**LEARN** about creative learning skills through the [Start Writing Fiction](#) course offered by the Open University. This course is free.

**LEARN** to write an op-ed with guidance from the [OpEd Project](#).

**LEARN** how to develop a policy brief with guidance from the [IDRC](#).

**READ** tips from Microsoft on [how to write better emails](#).

## Visual storytelling for adaptation advocacy

**LEARN** how [visual storytelling](#) proved to be a successful method for women to influence National Adaptation Processes in Kenya.

## Social media tactics

Whether your favorite social app is Facebook, Instagram, Twitter, YouTube, or TikTok, there are countless, creative ways to communicate your climate adaptation advocacy and actions and contribute to policy changes!

### Time is TikTok Ticking!

Are you active on TikTok or just a casual viewer? Then you are part of **over a billion** TikTok users globally. TikTok has seen significant audience growth all over the world and its popularity continues to rise in Africa. For instance, the app's market share in Nigeria is now over 31%.

### TikTok Tips!

- 1 **Catchy is King but Quality is Queen** Snappy videos often perform better on TikTok. While the recommended length is 21–34 seconds, you do not have to limit yourself to this. After all, climate adaptation advocacy messages should be clear, persuasive and evidence-based! Make your videos concise without compromising quality.
- 2 **Cross-posting is Key!**  
Share your TikTok video on other platforms to reach more audiences and attract more engagement.

Tip: Cross-post it on Instagram as a Reel!

- 3 **No Harm in Hashtags**


Like-minded young people can find your content more easily and join the conversation if you use relevant hashtags. Choose hashtags intentionally and keep to five hashtags at most. Be on the lookout for trending hashtags and use them if relevant!

Sample hashtags: #ClimateChange #ClimateCrisis #ClimateAction #SDG13 #ClimateJustice or #ForClimate. What other hashtags would you add?

- 4 **Calendar your Content**

Post your content on relevant International Days like Earth Day (April 22), World Environment Day (June 5), Zero Emissions Day (September 21), International Day of Climate Action (October 24) and others. Do you have local climate and environment-related days in your country? Post on those days too and use local hashtags!

Get inspired: #ForClimate goes viral on TikTok!



## **#ForClimate**

In partnership with the International Federation of Red Cross and Red Crescent Societies, TikTok launched a global campaign to spread climate change awareness in over 100 markets. With special effects, filters and stickers, TikTok users shared knowledge about climate change, drew attention to the impacts of extreme weather, and urged people to better protect our planet.

**273K** videos created

**384M** video views

Screenshot of the #ForClimate campaign. Source: TikTok.

In their 2019 year-end review, the International Federation of Red Cross and Red Crescent Societies shared that almost half a billion people watched #ForClimate videos on TikTok that year!

Are you inspired to use TikTok to spread your messages and gain support for climate adaptation?





# Cool Down

## Test your understanding *answers on page 35/36*

- 1 Which of the following is not one of the Joint Principles for Adaptation (a tool used for adaptation policy analysis)?**
  - (a) The formulation, implementation and monitoring of adaptation policies and plans is participatory and inclusive
  - (b) Funds for adaptation are used efficiently, and managed transparently and with integrity
  - (c) The resilience of groups who are most vulnerable to climate change is promoted
  - (d) Funding for adaptation should be equal to, or greater than, funding for mitigation
  
- 2 When developing your advocacy strategy, at which step in CARE's eight-step process would you make use of a problem tree? Choose the correct answer.**
  - (a) Step 8: Monitor and evaluate progress
  - (b) Step 1: Identify a relevant advocacy issue or problem
  - (c) Step 7: Implement your advocacy tactics
  - (d) Step 5: Craft your policy asks and key messages
  
- 3 A ..... refers to what policies need to be created, changed or enacted and what impact they will have on climate change adaptation.**
  - (a) Goal
  - (a) Objective
  
- 4 When identifying people that you aim to target with your advocacy, the Minister of Environment would fall under the category of a secondary target. True or False?**
  - (a) True
  - (b) False

**5 Participating in debates, dialogues, roundtables and panel discussions on climate change is an advocacy tactic that falls under which of the following categories?**

**Select the correct answer.**

- (a) Public education
- (b) Building coalitions/lobbying
- (c) Accountability
- (d) Public mobilization

**BONUS QUIZ:** To further test your knowledge of climate change, do [this online quiz](#) developed by UNDP. It covers three topics:

- [The problem of climate change](#)
- [The impacts of climate change](#)
- [Mitigating the impacts of climate change](#)

## Reflect and prepare for your climate adaptation action

To identify a potential advocacy issue, consider:

- What is needed in your community with regards to climate adaptation that is not there currently?
- Can you identify a problem that you would like to engage with through advocacy?

Then, think about how you could build an **advocacy strategy** based on what you have learned in this module. To get started, consider the following questions:

- 1 What is the adaptation problem I need to solve?
- 2 How does the context affect the problem and what I can achieve through advocacy?
- 3 What are my goals and objectives? (Make these as specific as possible, following the SMART model)
- 4 Who do I need to target with my advocacy? (Identify primary and secondary targets)
- 5 What are my main policy asks and key messages? (Write these in clear and concrete language)
- 6 What resources are available to support my advocacy? Which organizations or individuals might I approach for funding or partnerships?
- 7 What tactics will I use to reach the people I am trying to influence?
- 8) How will I evaluate the success of my advocacy? (Tie this answer to your answer for question 3 and consider the timeframes you will use to measure your progress)

Once you've answered these questions and are ready to move forward, you can then further define and flesh out your strategy using the information in this module.

## Answers

**1. Correct answer:** (d) Funding for adaptation should be equal to, or greater than, funding for mitigation.

**EXPLANATION:** According to the JPA, national frameworks for climate change adaptation are more equitable and more effective when they follow these seven principles:

- The formulation, implementation and monitoring of adaptation policies and plans is participatory and inclusive.
- Funds for adaptation are used efficiently and managed transparently and with integrity.
- All government sectors and levels of administration have defined responsibilities and appropriate resources to fulfil them.
- Local adaptation plans are developed through approaches that build resilience of communities and ecosystems.
- The resilience of groups who are most vulnerable to climate change is promoted.
- There is appropriate investment in the building of skills and capacities for adaptation, as well as in physical infrastructure.
- Plans and policies respond to evidence of the current and future manifestations and impacts of climate change.

**2. Correct answer:** (b) Identify a relevant advocacy issue or problem.

**EXPLANATION:** A "problem tree" is a useful tool for Step 1. Problem tree analysis identifies current root causes and consequences around an issue. It is often done as a participatory exercise between stakeholders and leads to a shared feeling of understanding, purpose and action. Using a problem tree can help you identify the solutions to your problem, and to express them as goals for policy or structural change.

**3. Correct answer:** (a) Goal.

**EXPLANATION:** A goal defines what policies need to be created, changed or enacted and what impact will they have on climate change adaptation. An objective defines what needs to change to achieve this goal.

**4. Correct answer:** (b) False.

**EXPLANATION:** Primary targets are decision-makers: people who have the power to make the change, such as politicians, government officials, community leaders and individuals in the private sector. Secondary targets are power-holders: people who have influence over the primary target, such as a Minister's advisors, constituents, celebrities, academics, local government and the media.

**5. Correct answer:** (b) Building coalitions/lobbying.

**EXPLANATION:** Building coalitions/lobbying involves various tactics. These include participating in debates, dialogues, roundtables and panel discussions on climate change; face-to-face meetings with "secondary" targets who can influence your "primary" targets; informal influencing during receptions, among personal contacts and others; taking part in working groups, UN cluster groups, parliamentary committee; and policy briefings and letters.

## Endnotes

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The "Toolkit for Youth on Adaptation & Leadership" is a project under the Global Center on Adaptation Youth Leadership Program, developed by the CARE Climate Justice Center, in consultation with youth organizations, and with the financial support of Norad.