



Issue Date: 14 January 2025

## Addendum No. 01

GCA-PR-24-658 - Request for Proposals

### Climate Adaptation Investment Pipeline Development in Madagascar for Infrastructure, Water, Agriculture, Urban and the Blue Economy sectors

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This addendum addresses and/or clarifies the following:

#### Questions & Answers:

**Question 1:** We only became aware of the request for proposal late, and the end of the year break made it difficult to prepare a response. We therefore request that the deadline for submission of bids be extended by 2 weeks, if possible to February 7, 2025.

**Response 1:** The deadline for submissions has been extended until 16:00:00 CEST on the 31st of January 2025.

**Question 2:** Please advise if the Max. Tech score total given for Award Criterion TC.1. is correct? TC.1.1 to TC.1.3 don't tally to 40 points?

**Response 2:** The scoring distribution for TC.1.1, TC.1.2, and TC.1.3 has been reviewed and adjusted as necessary to ensure that their combined total equals 40 points. With this correction, the maximum technical score for TC.1.3 is 20. TC.1.1 and TC.1.2 remain unchanged.

Award Criterion	Max. Tech. Score	Min. Tech. Score
<b>TC.1. Specific experience of the firm</b>	<b>40</b>	<b>70%</b>
TC.1.1. Relevant experience on climate change analysis, and climate risk-screening for infrastructure systems, water resources, agriculture, cities, fisheries and blue economy sectors, demonstrated by 1 to 3 past projects examples.	10	
TC.1.2. Relevant experience assessing cascading impacts of climate-related sectorial disruptions to the macro-economy, supporting last the identification and prioritization of a pipeline of investments across sectors and types of financiers, demonstrated by 1 to 3 past projects examples.	10	
TC.1.3. Relevant experience of a local partner to contribute at least to stakeholders' consultation, data collection, and deliverables completion. demonstrated by 1 to 3 past projects examples specific to the local partner.	20	
<b>TC.2. Responsiveness to the TOR, workplan and methodology</b>	<b>30</b>	<b>70%</b>
TC.2.1. Proposed methodology and level of detail: Provide a thorough and well-structured approach, demonstrating a clear understanding of the objective of the assignment and methodology to deliver each component.	15	



TC.2.2. Proposed workplan and organization : Develop a clear workplan to execute successfully the activities and tasks required for this assignment. This must be a detailed step by step workplan, explaining the activities to be undertaken and the tools to be used in order to access necessary resources, and showcasing the intended level of effort with indicative breakdown per partner and component, in line with the proposed team organization and contribution of the local partner.	15	
<b>TC.3. Key personnel (qualifications as per TOR)</b>	<b>30</b>	<b>70%</b>
<b>TC.3.1. Key Expert 1: Team leader</b>	<b>10</b>	
<i>TC.3.1.1. Qualifications and skills:</i> An advanced degree (Master's or PhD) in Climate Science, Agriculture Environmental Science, Natural Resource Management, or related fields. Additional qualifications in Climate Risk Assessment Agricultural Economics are desirable.	4	
<i>TC.3.1.2. Specific experience:</i> At least 7 years of experience in climate risk and vulnerability assessments for the agricultural sector, particularly in regions vulnerable to climate change. Strong understanding of food security, livelihood impacts, and socio-economic vulnerabilities linked to agricultural systems. Experience collaborating with government bodies, international organizations, and local communities to identify and prioritize adaptation measures for agricultural value chains would be considered an advantage.	6	
<b>TC.3.2. Key Expert 2: Infrastructure and Climate Adaptation Specialist</b>	<b>10</b>	
<i>TC.3.2.1. Qualifications and skills:</i> An advanced university degree (Master's degree, equivalent or higher) in a relevant discipline such as economy, civil engineering, environmental science, biodiversity conservation, sustainable land management or related fields. Knowledge or experience in socioeconomic analysis, related to climate change and infrastructure networks (energy, transport, urban, tourism etc) is desirable.	4	
<i>TC.3.2.2. Specific experience:</i> At least 5 years of experience in conducting vulnerability assessment of assets and assesses the resilience of infrastructure systems to climate-related risks, using methodologies to quantify and prioritize climate-related risks, leveraging modeling tools for simulation. At least 5 years of professional experience in conducting cost-effectiveness and cost-benefit analysis in the infrastructure sector, as well as quantitative and qualitative assessment of socio-economic impacts of natural hazards and climate change on the infrastructure sector. Prior experience and expertise in conducting analysis of infrastructure network and climate change that is disaggregated by gender and relevant socio-economic groups will be considered as an advantage.	6	
<b>TC.3.3. Key Expert 3: Water Resources Specialist</b>	<b>10</b>	
<i>TC.3.3.1. Qualifications and skills:</i> An advanced university degree (Master's degree, equivalent or higher) in a relevant discipline related to Water Resources Management.	4	
<i>TC.3.3.2. Specific experience:</i> At least 5 years of experience in conducting Climate Risk Assessments on water resources and Policy Analysis for Water Resources. Experience in conducting ecosystems, integrated water	6	



and environmental resources assessment, collaborating with diverse stakeholders to address climate resilience, biodiversity conservation, and sustainable development challenges is desirable. Experience in strategies related to climate adaptation and resilience in blue economy sectors will be considered an advantage.		
<b>Total Technical Score</b>	<b>100%</b>	
<b>Minimum Technical Score</b>		<b>70%</b>
<b>Technical Weight</b>	<b>70</b>	
<b>Total Financial Score/Weight</b>	<b>30</b>	
<b>Combined Technical and Financial Score</b>	<b>100</b>	
<b>Contract Award:</b> Bidder that obtains the highest combined technical and financial score		
Scoring for each Award Criterion will be conducted using the following scale:		
<ul style="list-style-type: none"> <li>• Excellent = 90%-100% of the Technical Score</li> <li>• Good = 80 % of the Technical Score</li> <li>• Average = 60%-70% of the Technical Score</li> <li>• Below Average = 30%-50% of the Technical Score</li> <li>• Poor = 0%-20% of the Technical Score</li> </ul>		

**Question 3:** We would also like to enquire whether Supply Chain Management might consider a short (1 week) extension to the bid deadline? Our offices reopened after the festive season break but our technical lead is still on annual leave and will return next week. Engaging our local partner, who has also recently resumed operations, will compound the time pressure. The extension will give us time to draft a comprehensive and compliant proposal. We understand that there are internal GCA timelines that must also be followed and will abide by any decision reached in this regard.

**Response 3:** [The deadline for submissions has been extended until 16:00:00 CEST on the 31st of January 2025.](#)

**Question 4:** We understand from the RFP document that there are four stakeholder workshops to be organized:

Inception workshop: “During the inception phase to discuss methodology and validate sectoral inputs” P.25 RFP

Workshop for adaptation prioritization: “At the end of the sectorial Climate risks screening, to discuss intermediate results and propose a multi-criteria approach for identifying and prioritizing adaptation options”, P25 RFP

Workshop to verify the 20 projects pipeline: “Create a priority adaptation investment pipeline of 20 projects and validate through a second stakeholder workshop, which could include specific opportunities for private investments”, P.24 RFP

Workshop to validate the findings on cross-sectoral impact: “Cross-cutting issues to be highlighted in this component will be identified through the quantitative assessment (sectorial climate risks screening including cross-cutting considerations) and a validation workshop with government and other stakeholders.” P.24 RFP

Our question is: Could you please confirm that there are 4 workshops required for this assignment, and is there flexibility to combine the workshops based on shared objectives and logistics?

**Response 4:** [The four workshops identified in your question are designed to validate different components of work and should be included in the Service Provider's methodology and workplan in a form and timing that ensures their purpose is met. These workshops are a minimum requirement. However, the Service Provider is encouraged to integrate them into a broader stakeholder engagement strategy that aligns with and supports the planned activities.](#)

**Question 5:** Despite our big interest in this opportunity, we find that the submission deadline on 24th January is a little bit short in order to mobilize our team, find partners and prepare a response tailored



to your requirements. This is a critical factor for us in order to participate in the tender process and submit a qualitative technical and financial proposal. Therefore, we would like to kindly ask for a submission deadline extension.

**Response 5:** The deadline for submissions has been extended until 16:00:00 CEST on the 31st of January 2025.

**Question 6:** Could you clarify the level of detail expected for the economic component, particularly regarding the quantification of the socio-economic costs of the impacts, considering the anticipated overall budget?

**Response 6:** The level of detail for the economic component should be sufficient to provide high-level, quantifiable insights, focusing on key GDP-contributing sectors for relevance. Bidders are highly encouraged to leverage existing reports, studies and in-house tools, if applicable and aligned with the expected level of effort for this assignment.

**Question 7:** Would it be possible to obtain an extension of the current submission deadline?

**Response 7:** The deadline for submissions has been extended until 16:00:00 CEST on the 31st of January 2025.

**Question 8:** Could you confirm whether the working days of local experts are included in the total of 180 to 220 days expected?

**Response 8:** Yes, this is an indication for the expected total level of effort for the entire Service Provider's team

**Question 9:** Could you please consider extending the deadline for submission of proposals until 31 January 2025?

**Response 9:** The deadline for submissions has been extended until 16:00:00 CEST on the 31st of January 2025.

**Question 10:** Can GCA please clarify the rationale behind the 180-220 days estimate for the level of effort? To develop a climate risk screening for the transport, water, agricultural, urban, and fisheries/tourisms sector is a very demanding tasks and that we understand it would require much more than 6 months and this indicated level of effort.

**Response 10:** The 180-220 days estimate for the level of effort was determined based on the scope of work outlined in the request for proposals. The range of the expected level effort is 180-220 work days, based on previous completed assignments, and with indicative effort break-down as follows: 10% for Component 1, 60% for Component 2, and 30% for Component 3.

This estimate reflects the anticipated time required to develop a climate risk screening tailored to the transport, water, agricultural, urban, and fisheries/tourism sectors, leveraging existing data, studies, and methodologies as much as possible. This provides an indicative estimate that needs to be confirmed through the detailed methodology and work plan proposed by each bidding firm, to secure achieving the outputs.

The Service Provider is encouraged to use existing reports, studies, and models, if applicable and aligned with the expected level of effort for this assignment.



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**All other requirements regarding the Request for Proposal remain the same.**