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CFP1 – Call Template

Call for Partnership (CFP)

Youth Jobs & Entrepreneurship - SUPPORT TO THE AFDB DJIBOUTI - YOUTH
ENTREPRENEURSHIP for CLIMATE CHANGE ADAPTATION PROJECT (PEJACC)

CFP Ref.: CFP-0017

CLOSING DATE: 01 April 2025

CLOSING TIME: NOT LATER THAN 5pm, Central European Time (CET)

PPORPOSALS RECEIVED AFTER THE CLOSING DATE AND TIME SHALL NOT BE CONSIDERED.



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1. Background

1.1. Introduction to this Call for Partnership (CFP)

The Global Center on Adaptation (GCA) invites registered non-profit organizations (local and international non-government organizations, community based organizations, universities, companies limited by guarantee) to present proposals to support the **AfDB Djibouti – Youth Entrepreneurship for Climate Change Adaptation Project (PEJACC)**

1.2. Introduction to the Global Center of Adaptation

The Global Center on Adaptation (GCA) is an international organization that works as a solutions broker to catalyze action and support for adaptation solutions, from the international to the local, in partnership with the public and private sector, to ensure we learn from each other and work together for a climate resilient future. Adapting to impacts of climate change provides a “win-win” for livelihoods, food security, water supply, health, security, and economic growth. The work of GCA elevates the visibility and political importance of climate adaptation and facilitates solutions, such as smarter investments, new technologies and better planning to become more resilient to climate related threats. GCA is a rapidly growing organization with offices in Abidjan, Beijing, Dhaka, Groningen, and Rotterdam.

GCA’s ambitious 2020-2025 business plan and strategy have three pillars:

- Programs: Food Security; Using Nature for more resilient infrastructure; Water for Urban Growth and Resilience; Climate Finance; Youth Leadership.
- Knowledge: Building adaptation knowledge globally through cutting edge products such as the State and Trends in Adaptation Report and the Adaptation Knowledge Portal.
- Advocacy and Awareness: Formulating policy messages to move the global, regional, and local adaptation agendas forward.

2. Support Project

The GCA’s Youth and Jobs program aims to mainstream adaptation jobs on the African continent by scaling-up youth innovation and supporting youth-led enterprises in climate adaptation and resilience with the goal of enhancing the entrepreneurial skills of 1 million youth and influencing \$2 billion worth of projects by 2025. This is done through two strategic business lines:

1. Business Line 1: YouthADAPT Program in scaling up youth-led innovation in adaptation through enterprise strengthening:
 - a. YouthADAPT Challenge.
 - b. In-country YouthADAPT for Investment Projects.
2. Business Line 2: Institutionalizing adaptation curricula in Investment projects:
 - a. Skills Development: Adaptation capacity building via embedding curricula in universities, vocational (TVET) centers and higher institutions.

Within the framework of the AAAP program and under business line 2, the GCA is offering technical assistance support to the Djibouti - Youth Entrepreneurship for Climate Change Adaptation Project (PEJACC) which is financed by the AFDB, IFAD, partner financial institutions and the Government of Djibouti.

3. Sub-Grant Project

Rural youth in Djibouti face various challenges, in particular, limited access to agricultural land, lack of training and technical knowledge, difficulties in accessing financing, challenges regarding marketing, the lack of appropriate infrastructure and technologies and rising youth unemployment now at 62.8%. In the absence of jobs, self-employment and entrepreneurship are among the few possibilities for young people. Moreover, mindsets about agriculture, its climate challenges and rudimentary practices dissuade many young people from engaging in this sector. In addition, difficulties in accessing financing, markets, technical expertise and affordable, high-quality business development services (advisory support, incubation and acceleration) discourage the few adults and young people wishing to become agripreneurs or develop their businesses. Despite the aforementioned constraints, Djibouti has an opportunity to increase its agricultural production by ensuring greater private sector participation (SMSE) and adopting more efficient and climate-smart methods to address climate change. Support in terms of awareness-raising, entrepreneurship, technical support and adequate financing could have a significant leverage effect in creating jobs, especially for youth and women.

The project development objective is to increase the productivity and production of horticultural and goat value chains and create decent jobs for young people and women. The specific objectives are to: (i) strengthen the capacity of horticultural and goat breeding production systems in targeted areas to adapt to climate change; (ii) support the development of inclusive agribusiness that will create jobs and is adapted to climate change; and (iii) build the local capacity of central and decentralized structures to overcome institutional barriers to adaptation and reduce the risks associated with climate change.

3.1. Project Outcomes & Outputs

The project aims to enhance youth entrepreneurship and agricultural skills development to support climate adaptation, increasing climate resilience and economic opportunities for youth and women in targeted areas through strengthened agricultural systems, inclusive agribusiness development, and enhanced institutional capacity for climate adaptation.

The implementing partner will contribute to achieving the outputs detailed in the table below and must have the capacity to produce outputs in English and French.

Output 1	Djibouti Climate Risk and Vulnerability Assessment
Sub-Output 1.1.	Climate risks and vulnerabilities affecting young entrepreneurs and stakeholders in the project's target regions identified.



Sub-Output 1.2	Potential adaptation solutions for young entrepreneurs to combat vulnerabilities identified.
Output 2	Capacity Building Needs Assessment for Women and Youth-led Enterprises
Sub-output 2.1	Capacity building needs assessment conducted to identify challenges and knowledge gaps faced by women and youth-led enterprises, including a review of existing curricula and training materials through consultations, surveys, and data collection.
Sub-output 2.2	Barriers to capacity development and recommend tailored strategies for effective skills enhancement identified.
Output 3	Training Curriculum developed and customized based on stakeholder feedback, needs and priorities Stakeholders will include but are not limited to the Ministry of Agriculture, Water, Fisheries, and Livestock (MAEPE-RH), the Centre for Leadership and Entrepreneurship (CLE), the Young Entrepreneurship Club of Djibouti, agricultural associations.
Sub-output 3.1	Training materials, resources, and tools developed and compiled for the capacity-building program, including local success stories and less successful cases for context.
Sub-output 3.2	Trainers and facilitators are equipped with the necessary skills and resources to effectively deliver the capacity-building program, in collaboration with local institutions such as CLE.
Output 4	Monitoring and Evaluation
Sub-output 4.1	A monitoring and evaluation system implemented in collaboration with local partners (e.g., CLE and PIU) to track the impact of the training and assess knowledge, skills, and real-world application.
Outcome 5	Training Report developed , documenting all training activities conducted, including participant details, session summaries, key learnings, challenges encountered, and recommendations for scaling the program.



3.2. Approach/Methodology

The implementation of this project will follow a collaborative and participatory approach, ensuring that all stakeholders actively contribute to strengthening climate adaptation and entrepreneurship development for youth in Djibouti. The methodology is designed to integrate expertise, local knowledge, and institutional capacities to achieve sustainable outcomes.

1. Climate Risk and Vulnerability Assessment

A joint assessment will be conducted to analyze the climate vulnerabilities affecting agri-entrepreneurs and key stakeholders in the selected regions. This will involve working closely with local institutions, government agencies, and community groups to co-develop potential adaptation solutions that address these risks and enhance resilience.

2. Capacity Building Needs Assessment

A consultative process will be undertaken to identify the specific challenges and knowledge gaps faced by youth and women-led enterprises. Through workshops, surveys, and stakeholder discussions, the assessment will also review existing curricula and training materials to ensure alignment with local realities and priorities.

3. Stakeholder Engagement

Key partners, including youth-led enterprises, government institutions such as the Ministry of Agriculture, Water, Fisheries, and Livestock (MAEPE-RH), the Centre for Leadership and Entrepreneurship (CLE), the Young Entrepreneurship Club of Djibouti, and agricultural associations, will be actively involved throughout the process. This collaboration will ensure that the training program reflects national priorities and sectoral needs while fostering ownership and sustainability.

4. Co-Development of the Training Curriculum and Training Manual

Building on insights from the needs assessment, stakeholders will collaborate in designing a comprehensive adaptation-focused training curriculum that covers climate-smart agriculture, risk management, sustainable resource use, and business resilience. The curriculum will include:

- Detailed Course Content – Covering core topics relevant to climate adaptation and entrepreneurship.
- Training Delivery Guidelines – Frameworks for institutions to implement the curriculum effectively.
- Goal-Setting and Assessment Tools – Structured approaches for measuring participant progress.
- Refresher Course System – Ensuring continuous learning and skill enhancement over time.

To enhance accessibility and engagement, training materials will be developed in multiple formats, including:



- Video and Audio Content – Recorded lectures, expert interviews, and instructional videos.
- Course Documents (Online & Offline) – Comprehensive learning materials available in digital and print formats.
- Cheat Sheets & Flashcards – Quick reference guides summarizing key concepts.
- Glossary of Reference Material – A curated list of key terms and additional resources.
- Assessment Quizzes – Interactive tests to evaluate participant understanding.

The draft training manual will integrate these elements, providing structured learning objectives, key topics, case studies, and practical exercises to ensure a well-rounded learning experience.

5. Development of Training Materials and Resources

Training materials will be co-developed with local institutions, ensuring accessibility and relevance. These materials will include case studies featuring local success stories and lessons from less successful initiatives to enhance practical learning and relatability for participants.

6. Capacity Strengthening for Trainers and Facilitators

To ensure effective knowledge transfer, local trainers will be identified and equipped with the necessary skills and resources to facilitate training sessions. Partnerships with organizations such as CLE will be explored to build a strong pool of trainers with expertise in climate adaptation and entrepreneurship.

7. Pilot Training and Refinement

A **pilot training program** will be conducted with targeted youth-led enterprises to test the curriculum and training materials. Feedback from participants and trainers will be used to refine the content and delivery approach to ensure maximum impact.

8. Monitoring, Evaluation, and Learning (MEL)

A collaborative monitoring and evaluation framework will be established with key partners, including CLE and the PIU within the Ministry of Agriculture. This will track the impact of the training, assess knowledge retention, and support ongoing learning and adaptation of the program.

Inception Report

At the start, a jointly developed inception report will outline the agreed approach, work plan, and timelines. This report will also include a stakeholder mapping, potential risks, and proposed mitigation strategies, ensuring a collaborative and well-coordinated implementation process.

By fostering strong partnerships, leveraging local expertise, and engaging key actors, this initiative aims to create a sustainable and impactful capacity-building program for youth and women in Djibouti's climate adaptation and agribusiness sectors.



4. Alignment with GCA Values and Commitment

- Demonstrated support of the core values of GCA and its commitment to climate action and adaptation;
- Active engagement in partnerships and initiatives with, inter alia, United Nations, intergovernmental, national, subnational, industry or sectoral, non-governmental and other related organizations in support of climate, environmental and/or social causes;
- Demonstrated support of the principles of sustainable development, including inclusion and social and environmental corporate responsibility;
- Compliance with recognized environmental and social standards.

5. Submission Guidelines

5.1. How to Apply

- Only **registered non-profit organizations (e.g., INGO, NGO, CBO, Universities, Company Limited by Guarantee)** are eligible to receive a sub-grant from GCA.
- The organizations responding to this call **must meet the minimum eligibility criteria** and demonstrate their capacity to **implement all the technical criteria**.
- Proposals and all supporting documents must be **submitted as a PDF**, no later than **01 April 2025, 5 pm, Central European Time (CET)** to subgrants@gca.org and cc'd to gloria.gowal@gca.org.
- Proposals **must include**:
 - **Annex 1**: Completed project Document (proposal template) addressing the details outlined in this call.
 - **Annex 2**: Completed Partner Information Document & minimum required documents.
 - **Annex 2a**: Budget and Financial Report Template.
- **Important to note**:
 - All registered non-profit organizations are encouraged to respond to this call and complete the templates in as much detail as possible.
 - Responses to **Annex 1** will be considered even if there is a lack of detail or if the form is incomplete.
 - Responses to **Annex 2** will be considered even if some details are lacking, if justified.
 - The template serves as a tool for interested organizations to showcase their technical expertise and experience in response to the call.
 - Organizations need only meet the minimum eligibility criteria to be considered.
- Proposals received **after the closing** date and time **will not be considered**. Organizations will be notified once a decision about the Sub-Grant is made.
- For all questions or requests for additional information contact gloria.gowal@gca.org. The email subject heading should be clearly marked with the following information:
Djibouti PEJACC Project - Request for Information
 - If an interested organization has concerns about completing the templates, please reach out.
- Proposals and all supporting documents must be drafted **in English**.
- GCA reserves the right to decline disclosure of the specificity of decision derived by GCA mission due to reasons related to confidentiality.

- GCA reserves the right to accept or reject any submissions, and to annul the selection process and reject all submissions at any time, without thereby incurring any liability to the affected implementing partners.

5.2. Process Overview

- After the deadline, all submissions will undergo an evaluation process.
- The most suitable partner will be selected based on the evaluation outcomes.
- The selected partner will be contacted to conduct a due diligence assessment through in-depth meetings.

6. Selection Criteria & Evaluation

The evaluation's purpose is to assess the organization's eligibility, and the technical expertise of respondents. The evaluation consists of two sets of selection criteria:

- (1) **Minimum Eligibility Criteria**
- (2) **Technical Expertise**

The first section specifies the minimum eligibility criteria that an organization must meet to qualify for the call. This set of criteria is evaluated on a pass/fail basis. Only organizations that pass this initial assessment will proceed to the next stage.

The technical expertise is evaluated based on the relevance and depth of experience and expertise in relation to the criteria outlined in the call, specifically how well these align with achieving the expected results.

6.1. Selection Criteria

Name	Description	Score
EC	Minimum Eligibility Criteria	Pass/Fail
EC1	Evidence of registered not-for-profit entity status with a legal presence and registration	
EC2	Minimum of 5 years of demonstrated expertise in developing curriculums and training in Agri-value chain & entrepreneurship	
EC3	Experience in work in locations of interest to GCA (i.e., Africa, South Asia, Small Island Developing States)	
EC4	Established working presence in Djibouti or East Africa	
EC5	Demonstrated language proficiency in English and French	
TC	Technical Expertise Relevance of experience and expertise to achieve expected outcomes and outputs.	Max Score: 100
TC1	At least 5 years of proven experience in conducting trainings in climate change and adaptation for youth led enterprises preferably in Djibouti with a focus on climate change, adaptation, agriculture, and skills for the future.	20



TC2	At least 5 years of delivering and working on impactful climate change related projects or assignments for Multi-Lateral Development Banks (MDBs), Government Agencies and International Development Institutions (IDIs).	20
TC3	Demonstrated knowledge and understanding of the Djiboutian market context and familiarity with the relevant policies, strategies, and frameworks.	10
TC5	Project staff must have at least 5 years of experience in business development services or incubator/accelerator programs, and collaboration with TVET centers or higher education institutions.	20
TC6	Proven expertise in training, curriculum development, and workshop facilitation, specifically in climate adaptation, entrepreneurship and SME development, with fluency in English and French and experience working in Djibouti.	20
TC7	Alignment with GCA values and experience <ul style="list-style-type: none">• Alignment to GCA values & commitments• Experience with partnerships engagement	10
	<i>Scoring for Criteria is based on maximum points. Grading for each criterion under technical expertise will be conducted using the following scale: 0 = not included, 2 = scarcely included, 4 insufficient, 6 good enough, 8 good, 10 excellent to above expectations</i>	

6.2. Exclusionary Criteria

GCA will not engage with any entity whose public image is severely compromised by past activity or advocacy in one of the categories below, or in other areas which may be deemed, at any given time, to reflect negatively on GCA.

Name	Description	Score
EXC	Exclusionary Criteria	Pass/Fail
EXC1	Systematic failure to demonstrate support of the core values of GCA and its commitment to climate action and adaptation.	
EXC2	The organization is not involved in illicit behavior, including organized crime, trafficking, corruption, terrorism or violations of internationally agreed sanctions.	

6.3. Evaluation

After assessing whether organizations meet the minimum eligibility criteria, the organization with the highest score in the technical evaluation **will be considered** for the sub-grant. The scoring allows GCA to identify the most suitable partner.



A preliminary capacity assessment will be conducted based on the information provided in **Annex 2**. This assessment aims to identify organizational and programmatic risks and **will not impact** the evaluation scoring or partner selection.

The insights gained from this assessment **will inform the comprehensive due diligence assessment that the selected partner will undergo.**



Annexes

Annex 1: Sub-Grant Project Document

To be downloaded from website

Annex 2: Partner Information Document

To be downloaded from website

Annex 2a: Budget & Financial Reporting Template

To be downloaded from website